



2017 POPCORN SALE

Important Popcorn Dates:

Sale begins on: 9/1/2017

Popcorn Pickup: Date 9/18/2017 Location Pack Night

Popcorn Pickup: Date 11/20/2017 Location Pack Night

Sale ends on: 10/31/2017

Money turn in date: By 11/30/2017

All online sales count towards Scout Rewards from August 1 through November 4.

Please make all checks payable to Pack 131 DeKalb.



Sales Goals and Fun Adventures

Remember to "Do Your Best!" Practice selling with your Scout. See sample script below.

Our unit's popcorn sales goal is \$10,000

Each Scout's sales goal is \$500. By reaching this goal, the following will be paid for...

- \$50 into your Scout Account to spend as you wish!
- Blue & Gold Banquet entertainment and food!
- Pinewood Derby cars and Raingutter Regatta boats!

Here are a few of our upcoming Scouting adventures and some of the main reasons WHY our unit is fundraising:

- Date September Adventure/Activity Family Pack Campout
- Date November Adventure/Activity Raingutter Regatta
- Date February Adventure/Activity Blue & Gold Banquet

Unit Incentives

In addition to the prize program provided by the council, our unit is offering the following Scout incentives:

- Sell \$500 and earn pie to throw at the Cubmaster!
- Sell \$750 and earn also your own can of whipped cream!
- Sell \$1000 and earn even more silly decorations!

Have questions about the Popcorn Sale?

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Sample Scout Script

"Hello, my name is _____ and I'm with pack / troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?" (Hand pen and order form to customer)

When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!